

PRACTICAL CLINICAL COURSES

A Service of the Gordon J. Christensen
Career Development Program

X4710 Take Your Practice Back: Survive & Thrive in the New Economy

Gordon J. Christensen, DDS, MSD, PhD

Materials Included

C.E. Instruction Sheet
Products List
AGD Post-Test

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PRACTICAL CLINICAL COURSES

PROCEDURE FOR RECEIVING
ACADEMY OF GENERAL DENTISTRY
AND STATE CREDIT
FOR CE VIDEOS

1. Complete the enclosed Post-Test.* For each **CE Video Purchased**, one test is included. If additional tests are needed, the following fees will apply: \$25 per test for 1 additional dentist; \$20 per test for each auxiliary (dental assistants, hygienists, lab technicians - no limit on auxiliary tests). Fees can be paid either by check or credit card when tests are submitted to Practical Clinical Courses.
2. Complete the demographic information located at the end of the test.
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 - a. If the applicant selects "AGD," PCC will send notification to both the applicant and the Academy of General Dentistry. (The AGD will also notify applicant of credits earned by printout information.)
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3. Return the **Post-Test portion** via mail, fax, or email. Our contact information is as follows:

Practical Clinical Courses
3707 N Canyon Road
Suite 3D
Provo, UT 84604
Fax: (801) 226-8637
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****TO OBTAIN CE CREDIT ONLINE:*** Login or create an account on www.pccdental.com and select "My CE Tests" from the left-side menu. Click on the video title to take the test online. **RESULTS ARE IMMEDIATE.** Missing the test? Contact us at 800-223-6569 during our business hours of 7:00 a.m. – 5:00 p.m. MST to add it to your account.

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Sources of Products Discussed in
**X4710 Take Your Practice Back:
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 Presented by: Gordon J. Christensen, DDS, MSD, PhD

Product Name	Company Name	Phone Number
3M Triple Layer Molded Face Mask 2042F	3M	888-364-3577
Bio-Flex Blue Nitrile Gloves	Bio-Flex	800-755-4588
BioSURF	Micrylium	800-489-8868
Cascade White Air Purifier	Surgically Clean Air	info@scadental.com
Cavitron Select SPS Ultrasonic Scaler	Dentsply Sirona	800-263-1437
Critical Cover PFL N-95 Particulate Respirator	AlphaProTech	800-749-1363
E.N.T. Head & Neck SurgeryPack	Salvin Dental Specialties, Inc.	800-535-6566
enMotion	Georgia-Pacific Pro	866-435-5647
Le Soothe Sapphire Polychloroprene Powder Free Exam Gloves	SmartPractice	800-522-0800
LeCLOTH	Micrylium	800-489-8868
Men's Warm-Up Jacket #7551	Landau Uniforms	www.landau.com
Optima	Bien-Air Dental USA, Inc.	800-433-2436
PHANTOM	Gordon Inc.	800-747-8954
Reflection Sapphire Sensitive Blue Nitrile Powder Free Exam Gloves	SmartPractice	800-522-0800
SafeWear Jacket	Medicom	sales@medicom.ca

Product names, the products themselves, and company names change rapidly. Please contact the companies shown to confirm current information.

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 Toll Free (800) 223-6569 or Utah Residents (801) 226-6569

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POST-TEST

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1. Which of the following is recommended to conserve cash?
 - a. Lower your overhead
 - b. Call your bank and defer or reduce debts
 - c. Try not to accumulate credit card debt
 - d. All of the above

2. When returning to work, which of the following should your hygienists do?
 - a. Stop seeing patients over the age of 65
 - b. Educate your patients for potential treatment needs
 - c. Treat patients who test positive for Covid-19
 - d. Reschedule patients that were cancelled because of closure to 2021

3. Becoming an excellent leader requires good communication skills with which people?
 - a. Patients
 - b. Dental Team
 - c. Family
 - d. All of the above

4. Leadership characteristics of well-recognized leaders include all except:
 - a. positive mental attitude.
 - b. organization.
 - c. faith.
 - d. lack of time management.

5. Teamwork requires which of the following qualities?
 - a. Consistency
 - b. Empathy and Humility
 - c. Communication
 - d. All of the above

6. When looking to buy a new material, device or technology you should look for:
 - a. black market products.
 - b. expired materials.
 - c. faster, easier, better and lower cost characteristics.
 - d. higher cost because that infers higher quality.

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7. Steps for starting back to practice in the post-Covid-19 world include all except:
 - a. reappoint patients NOW.
 - b. treatment plan for only mandatory, high-cost treatment.
 - c. modify your current business plan with a crisis plan.
 - d. reinvigorate dental hygiene.

8. In becoming consumer driven, which should not be accomplished?
 - a. Listen to your patients
 - b. Treat emergency patients
 - c. Stop taking new patients
 - d. Recruit more hygienists if you have the patients

9. When accomplishing a Diagnostic Data Collection appointment, the dental assistant or hygienist should do all but:
 - a. diagnose and treatment plan.
 - b. chart existing restorations.
 - c. take radiographs as needed.
 - d. patient education.

10. Characteristics of protective clinical attire should have all except:
 - a. a high collar.
 - b. long sleeves with cuff.
 - c. short sleeves.
 - d. fluid-resistant qualities.

11. Which is not considered a high-aerosol environment?
 - a. Use of a Prophy Jet
 - b. Use of an ultrasonic instrument cleaner
 - c. Taking a panoramic radiograph
 - d. Cutting with a high-speed handpiece

12. Persistence of Coronavirus shows viability after 4 days on which surface(s)?
 - a. Plastic
 - b. Paper
 - c. Glass
 - d. All of the above

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- 13. When caring for a small wound, Dr. Christensen recommends cleaning well, disinfecting with chlorhexidine gluconate, and placing which material to protect?
 - a. Topical anesthetic gel
 - b. Bonding agent of your choice
 - c. Super Glue (cyanoacrylate)
 - d. Gauze with surgical tape

- 14. Which of the following is recommended for use with Biosurf (Micrylium)?
 - a. LeCLOTH
 - b. Paper towel
 - c. Clorox wipe
 - d. Sterile Gauze

- 15. Which change(s) for post COVID-19 is/are expected?
 - a. Major increase in infection control policies
 - b. Greater involvement for online uses in all aspects of life
 - c. Increase in telehealth services in dentistry and other parts of medicine
 - d. All of the above

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Email _____

Indicate which type of credit you wish to obtain: AGD State Both

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Payment information Visa American Express Mastercard Discover

Card # _____ - _____ - _____ - _____ Expires ____/____ CVV2-Code: _____

The test is complimentary for the purchaser. *If you require CE tests for staff members or an additional doctor to receive credit, the fees are:*

Dentist (limit 1 additional dentist per video purchase): \$25

Auxiliary (no limit): \$20 for each auxiliary taking test